



WE'RE
GROWING!

Thanks to increased demand, we've just hired a new advisor in Sault Ste Marie. Please welcome Troy Isaac to the CanSpec team!

We are always looking for talented employees to be trained as **Certified Energy Advisors**. If you know anyone who has a talent for customer service and a knowledge of houses or energy conservation, let them know about us.

Email: resume@canspecinspection.com

GRANT OF THE MONTH

One of the most popular grants in the ecoENERGY Retrofit Program is the **Exterior Wall Insulation** grant.

These grants are based on **additional** insulation, unlike the attic grants which are based on the R-values a person starts with and what they go up to.

For the exterior wall grants, a minimum of 20% of total exterior wall surfaces must be

insulated to qualify. The grant is based on the percentage of surface area insulated.

For example, if a person were to insulate 100% of their exterior walls, and add a minimum of R-9 to those walls, the homeowner would receive a **\$3,000** grant.

Or, if the homeowner chose to insulate only 20% of their exterior wall surface and added

only R-3.8 to R-9, they would receive \$360.

There are several grants between these two extremes, so please check the brochure to see the full list. These grants apply whether the person adds insulation from the inside or outside of their home. The type of product used does not matter, as long as the stated R-values are reached.

THINGS TO KNOW

- As of May 2008, 50,000 assessment rebates were handed out by the province, and over 10,000 Ontarians received retrofit grants. That's a CO₂ savings of 21.38% or 4.1 GJ/house/year!
- If customers ask, you can let them know that the provincial \$150 assessment rebate is here until **March 31, 2011** and the actual renovation grants (provincial and federal) are here until **March 31, 2012**.

PARTNER REFERRAL PROGRAM

To thank you for your many referrals, we have started a **Partner Referral Program**.

The first reward? A Mobile Car Office gift after 10 referrals.

This is the perfect item for the on-the-road, in-the-van contractor, and is branded with our logo.

It is 12" wide and 9" deep and includes slots for paperwork and files, a compartment for pens and water bottles and other slots for whatever you need to have with you in your vehicle. We're giving one away to the lucky person who guesses correctly (without going

over) how many ecoENERGY Retrofit Program **pre-retrofit** assessments we've conducted in total, across the North, since the program began in April 2007.

Email your answer to dmattson@canspecinspection.com for your chance to win.